

# SELL MORE, MAKE MORE MONEY.

## 2024 High-Performance Sales Program

Growth Dynamics is helping businesses like yours make more money for last 23 years. In this program, you will learn the tips and secrets to convert prospects into sales and.

### Curriculum:

### Date

Class 1: Buyer/Seller Relationship, DISC	July 24
Class 2: Motivation/ Managing Expectations	Aug. 14
Class 3: Managing Discovery/ Managing Info: Presentation and Negotiation	Sep. 18
Class 4: Managing Proposals/ Selling with DISC	Oct. 09
Class 5: Advanced topics: Discovery, Prospecting Professionalism	Nov. 20
Class 6: Final Class: Recap, goal setting and moving forward	Dec. 18



**CHARLIE HAUCK**  
President

- 12-Months Delivery
- Unlimited Coaching
- Weekly Coaching Email and Podcast
- Communication & Behavior Assessment

If have any questions, please contact:

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**FULL DAY**  
10:00 AM  
TO 4:00 PM



**379 Route**  
17, Wood-  
Ridge, NJ  
07075